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NEWSLETTER

August 17, 2023 Workshop

NAPCA and the Board of Trustees are pleased to announce that the annual one-day NAPCA workshop will take place on Thursday, August 17, 2023, at the Hilton Houston Post Oak, 2001 Post Oak Boulevard, Houston, Texas 77056. Attendance at the April 2023 convention in Scottsdale, Arizona was robust and we are expecting such to be the case at the workshop. I enclose the program and a registration form for the workshop with this letter. It will be held for the benefit of all NAPCA members in all categories and any others who would like to attend. If anyone who receives this newsletter would like to invite others, regardless of whether they are current NAPCA members, please feel free to do so.

General Session Business Program and Breakfast

The day will start with a continental breakfast and registration from 7:15 a.m. to 8:00 a.m. After welcoming remarks, the business session will begin with introductions from NAPCA's Managing Director, Merritt B. Chastain, III, and its President, Larry McKinney, Vice President of Operations for Womble Company. Thereafter, the substantive presentations will commence. We are waiting for final confirmations from two of our presenters, but those we have already secured promise to provide interesting and informative information for all attendees. The first presentation will involve a logistics panel discussion that many of our members have requested. Mike Nunnenkamp, Vice President of Dun Transportation and Stringing, and Chris Woolery of Montgomery Trucking will provide their insights into trucking, stringing, and logistics. After a brief coffee break, Dolty Cheramie will provide a look at the oil patch, which is always informative and entertaining. Last, we will hear from Michael Istre, Project Manager of The INGAA Foundation. He will provide an INGAA update and address the recent use of traditionally gas pipelines to transport hydrogen. We will provide information related to the final two speakers once they confirm their attendance.

Workshop Sponsors

Based on member requests, the NAPCA Board of Trustees has again opened up sponsorship opportunities for member companies at the Summer Workshop. NAPCA appreciates the support of its Workshop sponsors, who will be recognized at the event via signage, during the general session on the logo presentation, and in a post-workshop mail-out to all NAPCA members. A supplemental list of all Workshop sponsors will be provided when the updated agenda is released.

Line Pipe Manufacturers Meeting

The Line Pipe Manufacturers Meeting will commence at 1:20 pm in the Concorde Room after completion of the General Session and will have a catered box lunch. Line pipe manufacturers and distributors may attend. We will address developing issues important to the industry. If you have any non-commercial issues of interest to address or suggestions that you desire to provide ahead of time

please forward them to mchastain@spencerfane.com. Additionally, if you have questions please feel free to call me at 713-212-2647.

Hotel Reservations

Hotel reservations may be made at the Hilton Houston Post Oak via the NAPCA website by using the link provided, or by calling the hotel at (713) 961-9300 and asking for “In House Reservations”. Our guaranteed special NAPCA room rate for the workshop is \$169.00 per night. **PLEASE MAKE YOUR RESERVATIONS BY JULY 25, 2023.** However, the sooner you make your reservations before the deadline the greater assurance you have that you will get a room as our room block is limited. Please advise the Hilton that you are part of the “NAPCA Summer Workshop Group” to get the reduced rate by providing the group code, which is “NAPCA”. The hotel is near the Galleria, centrally located, and equally accessible from George Bush Intercontinental Airport and Hobby Airport. Also, the hotel will provide complimentary transportation service within a three mile radius of the hotel based upon availability.

Workshop Registration

The registration fee for the workshop is \$175.00 per person. **We encourage all delegates to register online via the link included with the email transmitting this workshop packet or at the NAPCA website under the heading “Conventions and Workshops” and charge same to your Visa, MasterCard, American Express or Discover credit card.** You also may use the enclosed registration form and mail or fax same to the NAPCA office. Please ensure your registration check arrives at the NAPCA office by August 14, 2023. Feel free to copy all workshop materials and distribute them to others in your company, vendors, or other industry members who would like to attend. If you decide to attend at the last minute, we encourage you to do so, but please notify the NAPCA office at your earliest opportunity, as we will need an accurate count for all who will attend. Our telephone number is (713) 212-2647, our telefax number is (713) 963-0859 and our e-mail address is mchastain@spencerfane.com.

2023 NAPCA Convention

NAPCA held its April 2023 convention at the Scottsdale Resort & Spa at McCormick Ranch in Scottsdale, Arizona. Attendance was high and Camelback Mountain and the surrounding Sonoran Desert presented a spectacular backdrop. The first business session included an insightful presentation from Dr. Jeffrey Rogozinski, Global Product Director for The Sherwin-Williams Company, and Dr. Amal Al Borno, Owner and CEO of Charter Coatings, who jointly addressed the effects of UV exposure on FBE Coating and remediation techniques. The second day of the business session featured Samir N. Kapadia, the Chief Operating Officer and Principal of the Vogel Group, who addressed President Biden’s steel plan and regulatory and legislative issues. We also had several timely and educational breakout presentations by NAPCA’s associate members. Attendees further were treated to entertainment and many fun sporting events, as well as games of chance and related activities at the NAPCA Casino Party and Dinner. We could not have made this happen without the support of all our members, but especially our dedicated sponsors. **A list of all sponsors and the events and activities they sponsored is attached to this newsletter.**

Over the course of the preceding year, Joel Chermak and Charlie Hamrick retired and thus we needed to elect two new board members. At the regular member meeting, Matt Chestnut and Jeff Hallmark were elected to their first terms on the NAPCA board. Additionally, the term of Rick Jones, who served the past two years as the NAPCA President, expired. However, Rick will remain on the board for one more year as the immediate Past-President to assist with transition issues. The current composition of the NAPCA Board is as follows:

Brandon Blair, Sales Manager-Protective Pipe Coatings, Sherwin Williams Protective & Marine

Darren Bowden, Manufacturer's Representative, Metal Parts & Equipment Co.

Matt Chestnut, Sales & Marketing Manager, Jindal Tubular USA, Inc.

Jeff Hallmark, Line Pipe Sales Manager, Consolidated Pipe & Supply Co, Inc.

Jerry Holmes, Sr. Quality Manager-Coatings & Measurements, L.B. Foster Company

Robert Langbartels, Plant Manager-Sales, A&A Coating Company

Larry McKinney, Vice President Operations, Womble Company Inc.

Adam Norris, Commercial Sales, Dura-Bond Coating, Inc.

Rick Jones, Vice President, Stupp Coatings, LLC

Fernando Ulecia of ShawCor Pipeline Protection remains the NAPCA International Member Chairman.

2024 NAPCA Convention

Our next convention will be held from Tuesday, April 16, 2024 to Friday, April 19, 2024, in beautiful Hilton Head, South Carolina. The venue for the convention will be the Westin Hilton Head Island Resort & Spa. This is a wonderful resort located right on the beach that all attendees will enjoy, with golf, trails, shops, and restaurants nearby. Based on comments and requests from our members, we have moved the start date of the convention up by a day and will start the convention on Tuesday. This is so those who desire to attend all convention events, but still return home for the full weekend, can do so. We have not held a convention in Hilton Head in decades so please mark your calendars for this special event. We are currently working on the lineup of speakers and registration will open in December 2023 to allow everyone plenty of time to arrange their schedules so they may attend.

Company Website Listings

Please go to the NAPCA website (www.napca.com) and check your company's listing. If changes or other edits are required please notify me directly by email (mchastain@spencerfane.com) and I will quickly make requested changes. This is particularly important because we are in the process of migrating all of the NAPCA member and other information to our new website, which should be active in the next couple of weeks or even sooner. Currently, the only way to ensure that your listing is accurate is for you to review it and to request any necessary changes or edits. Once the new website is active you will receive an invitation to register an account that will enable you to access the member hub and to make changes to your membership listing at any time without having to contact the NAPCA office.

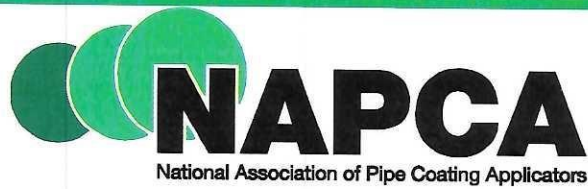
Conclusion

The program for our August 17, 2023 Workshop in Houston will be outstanding and a great opportunity for you to re-connect with customers, friends, and acquaintances. In addition to the interesting speakers, the workshop will provide our delegates great networking opportunities. We look forward to seeing you there.

Yours very truly,



Merritt B. Chastain, III
Managing Director and General Counsel



NAPCA 2023 CONVENTION SPONSORS

Without the assistance and participation of our dedicated sponsors we would not be able to host our conventions in such beautiful locations and at a reasonable cost to our members. We thank all of our sponsors. All sponsors of the 2023 Convention and the events and activities they sponsored are as follows:

TUESDAY, APRIL 11

Registration

- Ervin Industries
- Blast Cleaning Technologies

“NAPCA Casino Night & Dinner”

Signature Sponsor - The Sherwin Williams Company

Bronze Sponsors

- Dura-Bond Pipe, LLC
- Pearson Industries
- Universal Minerals

WEDNESDAY, APRIL 12

Buffet Breakfast for Everyone

- Midwest Pipe Coating, Inc.

Golf Lunch and Golf Tournament

- 3M Corrosion Protection Products

Drink Cart Sponsor

- Montgomery Trucking Co., Inc.

Cocktail Reception

- Nordson Corporation

THURSDAY, APRIL 13

Luncheon for Everyone

- Denso North America, Inc.

NAPCA Final Reception & Banquet

- BASF Corporation
- Chemetall (BASF)

Convention Speaker Fees And Expenses

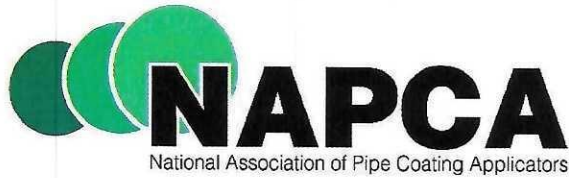
- Gema USA, Inc.
- Abrasive Warehouse & Equipment
- Metaltec Steel Abrasive

Convention Audio/Visual Expenses

- Winoa USA

Convention Transportation

- Dun Transportation & Stringing, Inc.
- Montgomery Trucking, Co.



NAPCA WORKSHOP AUGUST 17, 2023
Hilton Houston Post Oak
Houston, Texas

7:15 a.m. - 8:00 a.m. **REGISTRATION AND CONTINENTAL BREAKFAST – Forum Foyer**

8:00 a.m. **GENERAL SESSION – Ballroom C**

NAPCA President’s Address – **Larry McKinney**, Vice President, Womble Company

Managing Director’s Report – **Merritt B. Chastain, III**, NAPCA, Houston, Texas

8:15 a.m. **“TBA”**

Speaker: TBA

9:10 a.m. **“TRANSPORTATION, STRINGING & LOGISTICS PANEL DISCUSSION”**

Moderator: **Matt Chestnut**, Jindal Tubular USA, Inc., Bay St. Louis, Mississippi

Panelists: **Mike Nunnenkamp**, Vice President, Dun Transportation & Stringing;
Chris Woolery, Montgomery Trucking Company

10:05 a.m. – 10:25 a.m. **COFFEE BREAK – Forum Foyer**

10:25 a.m. **“A LOOK AT THE OIL PATCH - 2022-2023”**

Speaker: **Dolty Cheramie**, Board Director, Corpac Group, Houston, Texas

11:20 a.m. **“INGAA UPDATE & TRANSPORTATION OF HYDROGEN IN TRADITIONALLY GAS PIPELINES”**

Speaker: **Michael Istre**, Project Manager, The INGAA Foundation, Washington, D.C.

12:15 p.m. **“TBA”**

Speaker: TBA

Line Pipe Manufacturers Meeting – Concorde Room

The Line Pipe Manufacturers Meeting will commence at 1:20 pm in the Concorde Room after completion of the General Session and will have a catered box lunch. Line pipe manufacturers and distributors may attend. We will address developing issues, as well as additional thoughts and developments concerning issues important to the industry. The expected duration of the meeting is approximately one (1) hour.

NATIONAL ASSOCIATION OF PIPE COATING APPLICATORS
REGISTRATION FORM

for
AUGUST 17, 2023 WORKSHOP
Hilton Houston Post Oak
Houston, Texas

REGISTRATION AVAILABLE ON-LINE
WWW.NAPCA.COM

Delegate 1:

Mr./Mrs./Ms.: _____

Company: _____

Name _____

Address _____

City/State _____

First Name for Name Badge: _____

Telephone: _____

Facsimile: _____

E-mail: _____

Zip Code/Postal Code: _____

Delegate 2:

Mr./Mrs./Ms.: _____

Company: _____

Name _____

Address _____

City/State _____

First Name for Name Badge: _____

Telephone: _____

Facsimile: _____

E-mail: _____

Zip Code/Postal Code: _____

Delegate 3:

Mr./Mrs./Ms.: _____

Company: _____

Name _____

Address _____

City/State _____

First Name for Name Badge: _____

Telephone: _____

Facsimile: _____

E-mail: _____

Zip Code/Postal Code: _____

We encourage you to register on-line at the NAPCA website www.napca.com under the section "Conventions and Workshops". If you choose not to, please return this form via telefax to (713) 963-0859 or mail same to NAPCA, 3040 Post Oak Blvd., Ste. 1400, Houston, Texas 77056 and send a check to cover the registration fees for delegates indicated on this form at the rate of \$175.00 per person. **Deadline for receipt of payment at the NAPCA office is August 14, 2023.**

CHECK ENCLOSED FOR:

Registration Fee for _____ Delegate(s) - \$175.00 each \$ _____

You may make your hotel reservation with the Hilton Houston Post Oak by accessing the hotel link on the NAPCA website or by calling the telephone number (713) 961-9300 and asking for "in house reservations," ensuring to advise that you are with the NAPCA group and providing the cost code, which is "NAPCA". The room rate is \$169.00 per night. Deadline for room reservations is July 25, 2023.

No registration refunds will be made for cancellations received after August 14, 2023 to defray costs of advance commitments.