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December 18, 2024

Re: Sixtieth Annual Convention, April 15-18, 2025
J.W. Marriott Las Vegas Resort & Spa
Las Vegas, Nevada

Dear Members and Friends:

We are pleased to extend an invitation to you and your spouse or significant other to attend the 2025 Convention of the National Association of Pipe Coating Applicators ("NAPCA") to be held April 15-18, 2025 at the J.W. Marriott Las Vegas Resort & Spa in Las Vegas, Nevada. This is an historic convention as it marks NAPCA's 60th Anniversary! Much has changed since NAPCA's inception in 1964 and its goals of standardizing the coating industry and promoting sound plant-based coating practices have long been achieved. Nevertheless, NAPCA remains a relevant and robust organization and a proponent of the industry, and provides events for the education of its members, a platform for the promotion of its member companies' advancements, and opportunities for networking. NAPCA has not held a convention in Las Vegas in decades and we know that everyone will have a wonderful time and enjoy the entertainment aspect, physical beauty of the location, as well as the speakers, events, and networking opportunities that are the hallmark of NAPCA conventions. Given the location and 60th anniversary, we are expecting a large turnout. Only NAPCA members (including retired members) in all categories, their spouses and significant others, and individuals invited by NAPCA are eligible to participate in the convention. All delegates are encouraged to bring their spouses to the convention, and many people do.

The remainder of this letter and enclosures will provide you detailed information so that you may better make your plans to attend. **The deadline for making your hotel reservations is March 7, 2025. After this date available rooms are not guaranteed. The deadline for registering for the convention through NAPCA is April 11, 2025.** This letter and all enclosures may be found at the NAPCA website www.napca.com by clicking on the "2025 Convention Registration" link on the homepage.

CONVENTION SCHEDULE

The President's Reception, which opens the convention, begins at 7:00 pm on **Tuesday, April 15, 2025**, and the signature party and dinner will immediately follow such reception. Additionally, the NAPCA Final Banquet, which concludes the convention, takes place at 8:00 pm on **Thursday, April 17**. To ensure you arrive in time for all of the convention events, you will want to schedule your flight to allow enough time to freshen up before the President's Reception starts at 7:00 pm.

Golf will take place on Wednesday (with dinner on your own later that evening), and the NAPCA Luncheon, the Associate and Regular Member meetings, and the Final Banquet are on Thursday. ***To ensure you can attend the Final Banquet Thursday evening please make a concerted effort to schedule your departing flights for Friday if you choose to leave Friday and not stay the weekend.*** All told, please pay careful attention to the convention schedule that is included in this packet.

2025 CONVENTION PROGRAM

All details regarding the convention are set forth in this convention packet, on the registration link included in the registration announcement email, and at the NAPCA website. Included in this packet you will find a Supplemental Newsletter providing important information, Convention Program Agenda, NAPCA Convention Registration Form, and Hall of Fame Nomination Form.

This year's business program will present timely issues critical to the plant pipe coating industry and those of its service and materials suppliers. On Wednesday we will be treated to a timely presentation by Adam Nietzsche, President of Pumpco, Inc., who will address the "Issues Encountered on Pipeline Construction Projects." Following Mr. Nietzsche, we will hear a presentation from Glenn Kellison, Sr. Vice President of Engineering, WhiteWater Midstream, LLC from Austin, Texas, who will address "Project Development in Market Uncertainty." On Thursday first we will hear from David Wright, President and CEO of Dale Carnegie Texas, who will inform the group on "Inspiring Leadership: Coaching & Mentoring for Success." Thereafter, Gary Vogt, President of Project Consulting Services, Inc., will address "Carbon Capture and Utilizing Existing Pipelines for CO₂ Transportation." Please feel free to invite your spouses or significant others to attend any of the general session presentations if they would like to do so.

BREAKOUT SESSIONS

In addition to the general session presentations, there will be breakout sessions on Wednesday and Thursday mornings, which will address emerging technologies in the pipe coating industry and presentations on other relevant topics. This year we will be visited by Ben Broussard and Tim Gonzalez both from the Association for Materials Protection and Performance ("AMPP") who will provide an extended presentation for the Wednesday breakout session related to AMPP's new FBE Training Course. NAPCA Associate Trustee and Board Secretary, Brandon Blair of Sherwin Williams Company, the breakout session coordinator, is still in the process of lining up other presenters and those individuals, their companies, and their topics will be provided to you as soon as such is final, but before the convention commences.

If you would like to make a technical presentation at one of the breakout sessions, please let me or Brandon know by contacting us by email (mchastain@spencerfane.com or brandon.blair@sherwin.com). Please be prepared to share the topic you desire to address. Each breakout session slot is approximately 20 minutes.

NETWORKING EVENTS AND ENTERTAINMENT

Breakfasts, lunches and all afternoon and evening activities are geared for spouse participation. The first official event of the convention on April 15 will be the President's Reception, which is an excellent time for everyone to renew old friendships and make new acquaintances. Please note the dress for this event is dressy casual - no coats or ties required. Our main theme event will be the "NAPCA Denim and Diamonds Party" given that this is NAPCA's 60th anniversary and will be immediately following the President's Reception. There will be live music, outstanding food, entertainment, and dancing that will make the evening most enjoyable. The dress for this event is flashy and dashy Las Vegas – think of the Rat Pack, Marilyn Monroe, Elvis, and other Las Vegas favorites! However, you also may wear your business casual dress of choice if you like. The Final Banquet will be held on Thursday, April 17, where NAPCA Hall of Fame inductees will be revealed and awards will be made for the golf, pickleball, and gin rummy tournaments. The golf tournament will be on Wednesday and the gin rummy tournament, as well as the pickleball tournament, will take place on Thursday afternoon.

Attendees will be pipe coating applicators, pipe coating material and equipment manufacturers and suppliers, providers of services, line pipe manufacturers, pipe stocking distributors, pipe transportation and stringing companies, consulting firms, independent inspection companies and others associated with the plant pipe coating industry. Several delegates and guests from foreign countries will attend as well. Opportunities to network with customers and suppliers and to cultivate and develop valuable friendships will be provided by our social and sporting activities. Substantially all events and meals at the convention will be sponsored. Our sponsors allow us to provide quality conventions, and we thank them for their generosity.

CONVENTION REGISTRATION

The convention registration fee is \$850.00 for each delegate and \$350.00 for each spouse or significant other. To encourage retirees from the pipe coating industry to attend the convention NAPCA offers a reduced convention registration fee for retired delegates of \$350.00 and a reduced fee for spouses or guests of retired delegates of \$250.00. **These prices apply if you register prior to February 26, 2025.** On February 26, the fees will be as follows: (1) delegates - \$950.00; (2) delegate spouse or significant other - \$450.00; (3) retired delegates - \$450.00; and (4) retired spouses or guests - \$350.00. Therefore, it is in your best interest to register early. We encourage all delegates to **register on-line, which can be accessed through the NAPCA website www.napca.com** and clicking on the **“2025 Convention Registration”** link on the homepage or through the link incorporated in the registration email sent to you. Through this method you may charge the convention registrations on any major credit card. For those who do not wish to register on-line, you may complete and return the enclosed Convention Registration Form with appropriate fees to our office **no later than April 11, 2025.** You may fax the form first and then mail it with your check. Our fax number is (713) 963-0859.

NAPCA does not have mailing or email addresses for most retirees. We request that each member company contact its retirees who might be interested in taking advantage of the reduced convention registration fees and refer them to the NAPCA website for the convention package or forward the convention package to them.

GENERAL INFORMATION, HOTEL RESERVATIONS & GOLF

The J.W. Marriott Las Vegas Resort & Spa is the perfect location for sports enthusiasts, gamers, shoppers, and relaxers alike. Located just 20 minutes from the famous Las Vegas strip, the J.W. Marriott is a Mediterranean-style luxury resort that offers serenity, a large pool complex, many golfing options, and its own casino for those interested in losing a few bucks. Dine on American, Italian, Japanese, and international cuisines in the resort restaurants. You may also indulge in spa services at Spa Aquae or make use of the fitness center. Within a short distance there is a large variety of shopping and dining options at the upscale Tivoli Village. The resort not only has impeccably maintained and beautiful grounds, but is also within easy reach of popular attractions, such as the Las Vegas strip, Hoover Dam, and other locations of interest. Whether you enjoy sunning yourself by the pool, gaming at the casino, shopping at the many stores close by, golfing, or just relaxing, the J.W. Marriott is a spectacular venue for our convention.

Within a short distance of the hotel, the Mountain Course at the Angel Park Golf Club will be the location for the NAPCA Golf Tournament. Angel Park Golf Club is considered by many to be “the world’s most complete golf experience.” There you can enjoy the challenge and beauty of two Arnold Palmer-designed 18-hole championship golf courses (Mountain and Palm), experience the thrill of the game’s most famous par-threes (the lighted Cloud Nine Short Course), and test your mettle against the intriguing putting course. Angel Park also was recently voted the Best of Las Vegas. The Mountain Course, where the NAPCA tournament will be held, opened in 1990 and was designed by the legendary Arnold Palmer and has beautiful views of the Red Rock Mountains. Situated on the west side of the property, the Mountain Course is slightly longer than the Palm Course and has more difficult par 5’s and par 4’s. If you desire to play one of the courses at Angel Park outside of the tournament, reservations may be made by contacting the club by phone at (888) 446-5358 or visiting the club’s website. The nearby TPC course also is a crowd pleaser and tee times can be made by calling (702) 256-2000 or visiting their website. If golf is your thing there are additional courses in the immediate area you also may want to visit. **Overall, for all courses, it is recommended that you make tee times as far in advance as possible.**

We encourage you to make your hotel reservations on-line at the reservations website set up for NAPCA. This website will automatically charge you the special NAPCA group rate of \$269.00 per night for single or double occupancy that we have negotiated. A link to this website is contained within the registration link on the NAPCA “2025 Convention Registration” page, as well as within the registration email you were sent. If you choose not to make your hotel reservation on-line, you may make your reservation by calling the J.W. Marriott Las Vegas reservation line at (702) 869-7777, ensuring to tell them you are part of the National Association of Pipe Coating Applicators so that you can get our group rate. **The important thing to remember is that you must make your room reservation no later than March 7,**

2025 to ensure you will have a room. We expect the resort will be busy in April, and, if you miss the deadline, you cannot be assured of having a room, much less one at the negotiated rate.

NAPCA HALL OF FAME

A Hall of Fame nomination form is included in this packet. If you have a worthy candidate to nominate, please complete the enclosed form and email it to me at mchastain@spencerfane.com. The deadline to do so is February 24, 2025. Once all nominations are received they will be sent to the Hall of Fame election committee for votes. Any recipients will be announced at the convention.

WEATHER AND DRESS

Daytime temperatures should be in the mid to high 70s and the nights should be in the low 60s. The dress for all daytime activities will be casual, and for all evening activities, including the Final Banquet, will be dressy casual.

CONCLUSION

We have planned a convention which we feel sure will be interesting and educational from a business standpoint, yet will have numerous sporting and social activities to broaden our friendships and provide business networking opportunities. We encourage all to attend and look forward to seeing you in Las Vegas, Nevada, in April 2025. **Remember to obtain your room reservation by March 7, 2025 and to register for the convention no later than April 11, 2025.**

Yours very truly,

A handwritten signature in black ink, appearing to read "Merritt B. Chastain, III". The signature is fluid and cursive, with the last name "Chastain" being more prominent.

Merritt B. Chastain, III
Managing Director and General Counsel



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December 18, 2025

SUPPLEMENTAL NEWSLETTER

WEBSITE ADVERTISING

Our members are encouraged to advertise on the new NAPCA website by including company logos, links to advertisements, pictures, and other graphics in banners or otherwise on the home page of the website. The ads are inexpensive and give all advertisers immediate recognition from any place in the world. The cost to include logos, fixed pictures, or links that open to a print advertisement is a fixed total annual fee of \$350.00. The listed pricing only relates to the advertising space available on the NAPCA website. To the extent your graphics, ads, logos, videos, or other items must be developed, changed, reformatted, or otherwise modified to fit the selected ad space, any additional costs related thereto are the sole responsibility of the company desiring to advertise. If you are interested in advertising on the NAPCA website please contact me at mchastain@spencerfane.com or at 713-212-2647.

MEMBERSHIP ROSTER AND E-MAIL ADDRESSES

The NAPCA Membership Roster is only available at our website at www.napca.com. This enables members to quickly update their member listings when there are personnel, location, product or other member information changes. Please carefully check your company's listing for any corrections or changes. With the new NAPCA website you are able to access the Info Hub and make the changes yourself. We also encourage all members to link their websites to the NAPCA website and vice versa in their membership listings so that anyone who views a member's website or the NAPCA website may click on the other. We also encourage everyone who receives this newsletter to provide the NAPCA office your e-mail address, if you have not already done so. You may do that via e-mail to mchastain@spencerfane.com. The dissemination of NAPCA newsletters, invoices, convention information, and workshop information is exclusively via email so this information is important for us to have. You also can add contact and related information to your listing yourself by logging into the Info Hub on the new website.

NEW NAPCA WEBSITE

NAPCA's development of its new website brings it further into the electronic age and provides better functionality for members, as well as a more user-friendly platform for communicating with members, invoicing, paying dues and sponsorships, purchasing advertising, and registering for conventions and workshops. The registration process for the convention again will be handled via the new website and links generated therefrom, which we think you will find to be easier to navigate, more user friendly, and easier to make changes to your registration, such as adding a spouse, spouse event, golf, etc. without having to coordinate with NAPCA. Aside from registering for events, the website provides all members access to the Info Hub for announcements, member listings, postings, and a variety of other functions.

NEW MEMBERS

Regular Members

LONE STAR PIPE SERVICES – 7633 Miller Rd 2, Houston, Texas 77049; Telephone: (832) 943-7262; Web Address: <http://www.lonestarpipeservices.com>; JOSE PEREZ - President (Email Address: jose.p@lspservices.net)

Associate Members

GONZO LOGISTICS – 210 Odyssey Dr., Webster, Texas 77598; Telephone: (832) 247-2205; Web Address: <http://www.gonzologistics.net>; MARK GONZALEZ (Email Address: mark.gonzalez@gonzologistics.com)

RADYNE CORPORATION – 211 W. Boden St., Milwaukee, Wisconsin 53207; Telephone: (414) 882-5115; Web Address: <http://www.radyne.com>; JUSTIN MORTIMER – President and CEO (Email Address: jmortimer@radyne.com)



2025 NAPCA CONVENTION
J.W. MARRIOT LAS VEGAS RESORT & SPA
LAS VEGAS, NEVADA - APRIL 15-18, 2025

TUESDAY, APRIL 15

8:00 a.m. – 5:00 p.m.

REGISTRATION (Palms Foyer) (Courtesy Ervin Industries and Blast Cleaning Technologies)

8:30 a.m.

BOARD MEETING (Palms 2 Room) (Board Members Only)

7:00 p.m. – 8:00 p.m.

PRESIDENT'S RECEPTION (Cascade Room Patio) (Courtesy Associate Members)

8:00 p.m. – 11:00 p.m.

“NAPCA DENIM AND DIAMONDS PARTY” (Cascade Room) The ultimate party including live band music, refreshments, meal, great entertainment, and dancing. (Courtesy The Sherwin Williams Company as Signature Sponsor. Bronze Sponsors are Consolidated Pipe & Supply, Dura-Bond Industries, Pearson Industries, and Universal Minerals)

WEDNESDAY, APRIL 16

7:30 a.m. – 9:00 a.m.

BUFFET BREAKFAST FOR EVERYONE (Cascade Room) (Courtesy Midwest Pipe Coating, Inc.)

8:00 a.m. – 5:00 p.m.

REGISTRATION (Parian Foyer) (Courtesy Ervin Industries and Blast Cleaning Technologies)

8:00 a.m. – 9:30 a.m.

COATING TECHNOLOGIES I BREAKOUT SESSION (Parian Ballroom AB)

9:40 a.m.

GENERAL SESSION (Parian Ballroom AB)

President's Report – Larry McKinney, Vice President, Womble Company, Inc.

Managing Director's Report - Merritt B. Chastain, III

9:45 a.m. – 10:30 a.m.

“ISSUES ENCOUNTERED ON PIPELINE CONSTRUCTION PROJECTS”

Speaker: **Adam Nietsche**, President and Chief Operating Officer, **Pumpco, Inc.**, Giddings, Texas

10:30 a.m. – 10:45 a.m.

COFFEE BREAK (Parian Foyer) (Courtesy Pettibone)

10:45 a.m. – 11:30 a.m.

“PROJECT DEVELOPMENT IN MARKET UNCERTAINTY”

Speaker – **Glenn Kellison**, Sr. Vice President of Engineering, **WhiteWater Midstream, LLC**, Austin, Texas

12:00 p.m.

GOLF LUNCH AND GOLF TOURNAMENT – SHOTGUN START AT 1:00 p.m. (Angel Park Golf Club – Mountain Course) (Lunch, green fees, carts, and prizes courtesy 3M Corrosion Protection Products)

- **DRINK CARTS** (Courtesy SurfacePrep)

DINNER ON YOUR OWN

THURSDAY, APRIL 17

8:00 a.m. – 9:00 a.m.	BUFFET BREAKFAST FOR EVERYONE (Cascade Room) (Courtesy Chemetall)
8:30 a.m. – 9:30 a.m.	COATING TECHNOLOGIES II BREAKOUT SESSION (Parian Ballroom AB)
9:45 a.m.	<u>GENERAL SESSION</u> (Parian Ballroom AB)
9:45 a.m. – 9:55 a.m.	NEW MEMBER PROFILES
9:55 a.m. – 10:40 a.m.	“INSPIRING LEADERSHIP: COACHING & MENTORING FOR SUCCESS” Speaker: David Wright , President & CEO, Dale Carnegie Texas , Houston, Texas
10:40 a.m. – 11:00 a.m.	COFFEE BREAK (Parian Ballroom Foyer) (Courtesy Pettibone)
11:00 a.m. – 11:45 a.m.	“CARBON CAPTURE AND UTILIZING PIPELINES FOR CO2 TRANSPORTATION” Speaker – Gary Vogt , President, Project Consulting Services, Inc. , Metairie, Louisiana
12:00 p.m.	LUNCHEON FOR EVERYONE (Cascade Room) (Courtesy Denso, Inc.)
1:15 p.m. – 2:00 p.m.	ALL REGULAR MEMBER MEETING (Palms 3 Room)
1:15 p.m. – 2:00 p.m.	ALL ASSOCIATE MEMBER MEETING (Palms 1 Room)
2:00 p.m. – 2:15 p.m.	BOARD OF TRUSTEES MEETING (Palms 3 Room)
2:45 p.m.	PICKLEBALL TOURNAMENT (Westgate Resort & Casino - 3000 Paradise Rd.) (Courtesy L.B. Foster Company)
7:00 p.m. – 8:00 p.m.	NAPCA FINAL RECEPTION (Cascade Room) (Courtesy Nordson Corporation)
8:00 p.m. – 11:00 p.m.	NAPCA FINAL BANQUET (Cascade Room) (Dinner, beverages, and entertainment) - DRINK SERVICE (Courtesy Nordson Corporation)

CONVENTION SPEAKER FEES AND EXPENSES (Courtesy Abrasive Warehouse & Equipment, Metaltec Steel Abrasive, and Gema US, Inc.)

CONVENTION AUDIO/VISUAL EXPENSES (Courtesy Thnec Company)

CONVENTION TRANSPORTATION (Courtesy Montgomery Trucking Co., Inc., Dun Transportation & Stringing, Inc., Pioneer Truck Lines USA, Inc., and Cox Logistics, LLC)

NATIONAL ASSOCIATION OF PIPE COATING APPLICATORS
60th Annual Convention
J.W. MARRIOTT LAS VEGAS RESORT & SPA, LAS VEGAS, NEVADA, APRIL 15-18, 2025
ON-SITE REGISTRATION

Delegate:

Mr./Mrs./Ms.: _____ First Name for Name Badge: _____

Company: _____ Telephone: _____

NAME _____

Facsimile: _____

ADDRESS _____

E-mail: _____

CITY, STATE/PROVINCE and ZIP CODE/POSTAL CODE _____

Arrival Date: _____ Departure Date: _____

Spouse/Companion:

Mr./Mrs./Ms.: _____ First Name for Name Badge: _____

CHECK ENCLOSED FOR:

Registration Fee for Delegate, \$950.00	\$ _____
Registration Fee for Spouse or Companion, \$400.00	\$ _____
Registration Fee for Retired Delegate, \$350.00	\$ _____
Registration Fee for Retired Delegate Spouse or Companion, \$250.00	\$ _____
Golf Tournament, April 16 @ \$165.00 each	\$ _____
TOTAL AMOUNT ENCLOSED	\$ _____

I ALSO WISH TO PARTICIPATE IN:

PICKLEBALL

TOURNAMENT – April 17 _____ Registrant Skill Level _____ A _____ B _____ C
_____ Spouse/Guest Skill Level _____ A _____ B _____ C

GOLF TOURNAMENT - April 16

								<u>Right</u>	<u>Left</u>
_____ Registrant	Skill Level	_____ 70's	_____ 80's	_____ 90's	_____ 100's	_____ 110's	Rental Clubs	_____	_____
_____ Spouse/Guest	Skill Level	_____ 70's	_____ 80's	_____ 90's	_____ 100's	_____ 110's	Rental Clubs	_____	_____
Registrant	Best Part of Game	_____ Driving	_____ Chipping	_____ Putting					
Spouse/Guest	Best Part of Game	_____ Driving	_____ Chipping	_____ Putting					

**** PAYMENT INFORMATION ON BACK OF PAGE ****